



1/1/2020

# BMS75000:2020 1A ISO9001:2015



4th Impressions

## Business Management Standard Cross Reference with ISO9001:2015

*We attribute this BMS 75000:2020-1A Standard to ISO/IEC Directives Part 1,  
Consolidated ISO Supplement, 2015, Annex SL*

All ISO standards can be purchased at the American National Standards Institute webstore at  
<http://webstore.ansi.org/>.

The BMS 75000:2020-1A Standard for Business Management Quality can be downloaded from the  
Q-Share International Limited Web Site <http://www.q-share.co>

## BMQS Standard Appendix A Correlation and Cross Reference with ISO9001:2015



Clause Ref	BMQS75000:2019 Business Management Standard	Clause Ref	ISO9001:2015 Quality Management Standard
	Foreword		Foreword
	Introduction		Introduction
0.1	General		
0.2	Business Process approach		
0.3	Relationship with harmonized standards		
0.4	Commitment and Inclusion of other management systems		
1	Scope	1	Scope
1.1	General		
1.2	Application		
1.3	Conventions		
2.0	Normative references	1	Normative references
3.0	Terms and definitions	3	Terms and definitions
4.0	Context of the Business	4	Context of the organization
4.1	Understanding the Company and its Relations	4.1	Understanding the organization and its context
4.2	Understanding the needs and expectations of interested parties	4.2	Understanding the needs and expectations of interested parties
4.2.1	General		
4.2.2	Legal and Regulatory Requirements		
4.2.3	Identification of Business Stakeholders		
4.2.4	Customer Responsibility and Focus		
4.3	Business Management System Scope	4.3	Determining the scope of the quality management system
4.4	Business Management System	4.4	Quality management system and its processes
4.5	External Business Considerations		
5.0	Governance and Commitment	5	Leadership
5.1	Commitment	5.1	Leadership and commitment
5.1.1	Teamwork and Engagement	5.1.1	General
5.1.2	Management Commitment	5.1.2	Customer focus
5.1.3	Succession Policy and Plan		
5.2	Business Management Policy	5.2	Policy
		5.2.1	Developing the quality policy
		5.2.2	Communicating the quality policy
5.3	Company roles, responsibilities and authorities	5.3	Organizational roles, responsibilities and authorities
5.3.1	Responsibility and authority		
5.3.2	Business Management Representative		
5.4	Documented Business Management System		
5.4.1	Business Management Manual		
5.4.2	Business Management Practices		
5.4.3	Departments and Practices		
5.5	Cultural Issues and Conventions		
5.5.1	Cultural Issues		
5.5.2	National and International Conventions		
6.0	Business Planning	6	Planning
6.1	Actions to address Risks and Opportunities	6.1	Actions to address risks and opportunities
6.1.1	Risk Identification and Management		
6.1.2	Make or Buy Analysis and Planning		
6.1.3	Project Management Planning		
6.1.4	Process Planning, Management and Control		
6.1.5	Outsourcing and Subcontract Planning		
6.1.6	Goods and Service Planning Analysis and Reviews		
6.2	Business Objectives and Plans	6.2	Quality objectives and planning to achieve them
6.2.1	Business Objectives		
6.2.2	Business Plans		
6.2.3	Business Analysis and Planning		
6.2.4	Market Analysis and Planning		
6.2.5	Sales Forecasting and Realization		
6.2.6	Financial Analysis and Planning		
6.2.7	Budget Management and Cost Control		
6.2.7.1	Budget Management		
6.2.7.2	Cost Control		
6.3	Business Continuity		
6.4	Management of Change	6.3	Planning of Change
6.4.1	Indigenous Change Preparation and Management,		
6.4.2	External Change Preparation and Management		
6.4.3	Planning and Accommodating Unforeseen Issues		

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<b>7</b>	<b>Support</b>	7	Support
<b>7.1</b>	<b>Resources</b>	7.1	Resources
7.1.1	Resource Requirement Identification	7.1.1	General
7.1.2	Provision of Resources		
7.1.3	Premises Infrastructure and Working Environment	7.1.3	Infrastructure
7.1.4	Occupational Health and Safety	7.1.4	Environment for the operation of processes
7.1.5	Measurement Facilities and Equipment	7.1.5	Monitoring and measuring resources
7.1.6	Human Resources	7.1.2	People
<b>7.2</b>	<b>Competence and Capability</b>	7.2	Competence
<b>7.3</b>	<b>Awareness and Understanding</b>	7.3	Awareness
<b>7.4</b>	<b>Communication</b>	7.4	Communication
7.4.1	Training and Instruction		
7.4.2	Advice and Correction		
<b>7.5</b>	<b>Documented Information</b>	7.1.6	Organizational knowledge
		7.5	Documented information
7.5.1	General	7.5.1	General
7.5.2	Creating and Updating	7.5.2	Creating and updating
7.5.3	Control of Documented Information	7.5.3	Control of documented information
7.5.3.1	Document and Data Control		
7.5.3.2	Control of Business Records		
<b>7.6</b>	<b>Resource and Support for External Influences</b>		
<b>8</b>	<b>Business Operation</b>	8	Operation
<b>8.1</b>	<b>Operational Planning and Control</b>	8.1	Operational planning and control
8.1.1	Financial Administration and Accounts		
8.1.2	Marketing and Public Relations		
8.1.3	Customer Services and Support		
8.1.4	Technical Services and Support		
8.1.5	Goods and Service Management and Distribution		
8.1.6	Process Management and Stewardship		
8.1.7	Servicing and After Sales Administration		
8.1.8	Goods, Service and Process Configuration Management		
<b>8.2</b>	<b>Customer Related Business Activities</b>	8.2	Requirements for products and services
8.2.1	Determination of Requirements	8.2.2	Determining the requirements related to products and services
8.2.2	Review of Requirements	8.2.3	Review of requirements related to products and services
8.2.3	Review of Requirement Applications and Use		
8.2.4	Customer Use Lifecycle Support and Provision.	8.2.4	Changes to requirements for products and services
8.2.5	Customer Communication	8.2.1	Customer communication
<b>8.3</b>	<b>Research and Development Business Activities</b>		
8.3.1	Research Business Activities		
8.3.2	Development Business Activities		
8.3.3	Research and Development Planning		
8.3.3.1	Research and Development Authorization		
8.3.3.2	Research and Development Project Plan		
8.3.3.3	Commercialization Strategy		
8.3.4	Research and Development Projects		
8.3.5	Research and Development Inputs		
8.3.6	Research and Development Outputs		
8.3.7	Research and Development Results and Records		
8.3.8	Research and Development Assessment		
8.3.9	Research and Development Accountability		
<b>8.4</b>	<b>Design and Selection Business Activities</b>	8.3	Design and development of products and services
8.4.1	Design Business Activities	8.3.1	General
8.4.2	Selection Business Activities	8.3.4	Design and development controls
8.4.3	Design and Selection Planning	8.3.2	Design and development planning
8.4.4	Design and Selection Inputs	8.3.3	Design and development inputs
8.4.4.1	Design Information Input		
8.4.4.2	Selection Information Input		
8.4.5	Design and Selection Outputs	8.3.5	Design and development outputs
8.4.5.1	Output and Product of Design Business Activities		
8.4.5.2	Output and Subject of Selection Business Activities		

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8.4.6	<b>Design and Selection Results, Records and Changes</b>		
8.4.6.1	<b>Design and Selection Business Activity Verification</b>		
8.4.6.2	<b>Design and Selection Business Activity Validation</b>		
8.4.6.3	<b>Design and Selection Verification and Validation Testing</b>		
8.4.6.4	<b>Design and Development Verification and Validation Documentation</b>		
8.4.6.5	<b>Control of Design and Selection Changes</b>	8.3.6	Design and development changes
8.4.6.6	<b>Sub-tier Design Management and Configuration</b>		
8.4.6.7	<b>Design and Selection Subcontractor Management and Configuration</b>		
8.4.7	<b>Design and Selection Assessment</b>		
8.4.8	<b>Design and Selection Accountability</b>		
<b>8.5</b>	<b>Purchasing Business Activities</b>	8.4	Control of externally provided processes, products and services
8.5.1	<b>Purchasing Process</b>	8.4.1	General
8.5.2	<b>Supplier Instructions and Prescription</b>	8.4.3	Information for external providers
8.5.3	<b>Sub-contracting and Supplier Selection Management</b>		
8.5.4	<b>Sub-tier Processes Integrity and Change Control,</b>	8.4.2	Type and extent of control
8.5.5	<b>Verification of Purchased Goods</b>		
<b>8.6</b>	<b>Business Goods and Service Processes</b>	8.5	Production and service provision
8.6.1	<b>Control of goods and service provision</b>	8.5.1	Control of production and service provision
8.6.1.1	<b>Process Safety and Environmental Impacts</b>		
8.6.1.2	<b>Process Verification</b>		
8.6.1.3	<b>Control of Changes</b>	8.5.6	Control of changes
8.6.1.4	<b>Control of Process Changes</b>		
8.6.1.5	<b>Control of Equipment, Tools, Software and Programs</b>		
8.6.1.6	<b>Post-delivery Support</b>	8.5.5	Post-delivery activities
8.6.2	<b>Validation of Processes and Service Provision</b>		
8.6.3	<b>Identification and Traceability</b>	8.5.2	Identification and traceability
8.6.3.1	<b>Identification and Management of Changes</b>		
8.6.3.2	<b>Traceability, Integrity and Provenance</b>		
8.6.3.3	<b>Obsolescence and Substitution,</b>		
8.6.4	<b>Control of Work Transfer</b>		
8.6.5	<b>Customer Property</b>	8.5.3	Property belonging to customers or external providers
8.6.6	<b>Prevention Against Counterfeit Goods</b>	8.5.4	Preservation
8.6.6.1	<b>Responsibility</b>		
8.6.6.2	<b>Control Plan</b>		
8.6.7	<b>Preservation and Release of Goods and Service</b>	8.6	Release of products and services
<b>8.7</b>	<b>Control of Non-conforming Products and Services</b>	8.7	Control of nonconforming outputs
<b>8.8</b> ➔	<b>External Business Operational Influences</b>		
8.8.1 ➔	<b>Determining External Business Operational Influences</b>		
8.8.2 ➔	<b>Monitoring External Business Operational Influences</b>		
<b>9</b>	<b>Business Performance Evaluation</b>	9	Performance evaluation
9.1	<b>Monitoring, Measurement, Analysis and Evaluation</b>	9.1	Monitoring, measurement, analysis and evaluation
9.1.1	<b>Monitoring and Measurement of Processes</b>	9.1.1	General
9.1.2	<b>Monitoring and Measurement of Goods and Service</b>		
9.1.3	<b>Shareholder Perception Evaluation</b>		
9.1.4	<b>Customer Satisfaction and Perception Evaluation</b>	9.1.2	Customer satisfaction
9.1.5	<b>Employee Perception Evaluation</b>		
9.1.6	<b>Supplier Perception Evaluation</b>		
9.1.7	<b>Stakeholders Perception, Expectations and Satisfaction</b>	9.1.3	Analysis and evaluation
9.2	<b>Internal Audit</b>	9.2	Internal audit
9.2.1	<b>Internal Audit Planning (Frequency and Scope)</b>		
9.2.2	<b>Audit Selection</b>		
9.2.3	<b>Registering Audit Results and Products</b>		
9.3	<b>Management review</b>	9.3	Management review
		9.3.1	General
		9.3.2	Management review inputs
		9.3.3	Management review outputs
<b>9.4</b> ➔	<b>Management of Unforeseeable Events</b>		

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<b>10</b>	<b>Business Improvement</b>	10	Improvement
<b>10.1</b>	<b>Opportunities for Improvement</b>	10.1	General
<b>10.2</b>	<b>Nonconformity and Corrective Action</b>	10.2	Nonconformity and corrective action
10.2.1	Non-conformance Identification and Containment		
10.2.2	Root Cause Analysis		
10.2.3	Corrective Action	10.2	Nonconformity and corrective action
10.2.4	Preventive Measures		
<b>10.3</b>	<b>Continual Improvement.</b>	10.3	Continual improvement

### Document Amendment and Issue and Revision History

December 22 <sup>nd</sup> 2012	Issue 1 Revision A	Initial draft issue for selected distribution to authorities for comment and correction	1 <sup>st</sup> Impressions
December 2 <sup>nd</sup> 2013	Issue 1 Revision B	2 <sup>nd</sup> Draft released for selected distribution to authorities and National Accredited authorities for comment and consideration.	2 <sup>nd</sup> Impressions
August 31 <sup>st</sup> 2015	Issue 2 Revision A	Formal publication of standard with license and consent Of American National Standards Institute ANSI administrative authority for ISO in North America.	3 <sup>rd</sup> Impressions
January 1 <sup>st</sup> 2020	BMS75000:2020 Issue 1 Revision A	Publication of BMS75000 standard under new title with additional prescriptions for External Business Considerations and Issues, Cultural Issues and Conventions Resource and support for External Influences, Management of Unforeseeable Events, Opportunities for Improvement and Management of Change.	4 <sup>th</sup> Impressions